

WHAT IS GDPR ?

General Data Protection Regulations (GDPR) is a law that was adopted by the European Parliament in April 2016 and will become enforceable on May 25, 2018. The regulation applies to the collection, processing and movement of personal data for individuals residing in 32 European States. (28 EU States + 4 other European States)

WHAT IS YOUR EXPOSURE ?

- How many individuals (prospects and customers) are in your database, with data collected from the 32 States?
- What data do you collect or process that is identifiable to a person?

WHAT ARE YOUR OPTIONS ?

- Weigh exposure, ignore the GDPR, make no changes to your business practices.
- Stop collecting personal data on EU residents and destroy existing data.
- Identify all personal data being processed, modify notifications, processes, business practices, vendor contracts, security procedures and communications to accommodate GDPR requirements.

YOU WILL NEED TO DISCLOSE

1. Who is managing their data (contacts)
2. What you intend to do with their data
3. How you will protect their data
4. Why you need their data
5. How long will you store their data
6. What are their rights to their data
7. Who else will get their data

LAWFUL PROCESSING (PICK 1)

1. Explicit Consent for each purpose of use
2. Performance of a Contract
3. Legal Obligation
4. Vital Interest of Individual(s)
5. Public Interest - Official Authority
6. Legitimate Interests

INDIVIDUAL RIGHTS

- Rights of **Access** to their data
- Rights of **Rectification**, corrections
- Rights of **Erasure**, To Be Forgotten
- Rights of **Restriction** on processing
- Right to **Object** to processing
- Rights of **Portability**, I want my data
- Rights over algorithmic **Automated Decisions**, including **Profiling**

OVERSIGHT

- European Data Protection Board
- Supervisory Authority (Local and in EU)
- Representatives in EU
- Controllers
- Processors
- DPO - Data Protection Officer (corporate)
- Data Protection Impact Assessment (corporate)
- Certifications
- Codes of Conduct
- Binding Corporate Rules
- Model Clauses
- EU-US Privacy Shield

PERSONAL DATA

EXAMPLES

- Name
- ID Number(s)
- Home Address
- Phone Number
- Payment Information
- Website Login
- Username
- Password
- Email Address
- Website Session ID
- Geo Location
- Device and App. IDs
- IP Address
- Cookies
- RFI Tags

ONLINE IDENTIFIERS

WHO IS LIABLE ?

- Companies
- Employees
- Controllers
- Processors
- Representatives

THE EUROPEAN STATES

- Austria
- Belgium
- Bulgaria
- Croatia
- Czech Republic
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Ireland
- Italy
- Latvia
- Liechtenstein
- Lithuania
- Luxembourg
- Malta
- Netherlands
- Norway
- Poland
- Portugal
- Rep. of Cyprus
- Romania
- Slovakia
- Slovenia
- Spain
- Sweden
- Switzerland
- United Kingdom

SENSITIVE PERSONAL DATA

Need **CONSENT** or other reason in Article 9 to process Sensitive Data, like these;

- Behavioral Characteristics (Profiling)
- Biometric Data
- Cultural Background
- Dactyloscopic Data (Fingerprints)
- Health Data
- Economic Data
- Facial Images
- Genetic Data
- Mental Data
- Philosophical Beliefs
- Physical Data
- Physiological Data
- Political Opinions
- Racial or Ethnic Origin
- Religious Beliefs
- Sex Life/Sexual Orientation
- Social Identity
- Trade Union Membership

RIGHTS, REMEDIES, PENALTIES

- Right to file a Complaint
- Right to Individual Compensation for Material and Non-Material Damages
- Warnings, Reprimands, Ban on Processing, Suspension of Data Flows
- Administrative fines up to the greater of 20 Million EU or 4% Gross Global Revenue

TRANSPARENCY

Transparency = Fair Processing = Disclosure of Data Use = Individual Trust

Transparency must occur **before** data is collected or processed, and **before** any changes to processing. Must be provided in a **Concise** and **Intelligible** manner.

1. Disclose purposes of all data processing, current and future
2. The grounds for legitimate interest if used as lawful method
3. The logic behind any automated decisions, including profiling
4. Disclose any third party processors and third party data appends
5. Data transfers outside of EEA
6. Expected data retention period
7. Disclose all individual rights
8. Disclose data safeguards
9. Make it easy to opt out